

# GROWING UP FOR THE FUTURE

Condensed Interim Report For the First Quarter ended 31 December 2016



# $C\ O\ N\ T\ E\ N\ T\ S$

vision, Mission and values	2
Company Information	3
Shareholders' Information	4
Company Profile	5
Directors' Review	7
Condensed Interim Balance Sheet	10
Condensed Interim Profit and Loss Account	12
Condensed Interim Statement of Comprehensive Income	13
Condensed Interim Cash Flow Statement	14
Condensed Interim Statement of Changes in Equity	15
Selected Notes to the Condensed Interim Financial Information	16

## VISION, MISSION & VALUES

To gain and maintain leadership in the industries it competes in by producing the best quality products with lowest possible cost.

To give the best returns to shareholders by optimal allocation of resources to the products and markets the company competes in.

To provide the best value products and services to its customers through investment in technology, human resources, operational systems and processes.

To provide the best working environment to its employees and provide opportunities to them for enhancing their skills.

To work with its farmers, suppliers and distributors as partners developing their expertise and profitability.

To pursue environment friendly policies and effectively and efficiently use all energy resources aiming for zero waste and a clean healthy environment in its vicinity.

To be a socially responsible corporate citizen supporting education, health, environment and socio economic development of the society.

## COMPANY INFORMATION

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Board	l nt l	liror	tore
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1.	Chairman (Non-Executive)	Muhammad Anwar
2.	Chief Executive Officer	Anjum Muhammad Saleem
	In alphabetic order:	
3.	Executive Director	Ali Altaf Saleem
4.	Non-Executive Director	Hajerah Ahsan Saleem
5.	Non-Executive Director	Khalid Bashir
6.	Non-Executive Director	Muhammad Arshad
7	Non-Executive Director (Independent)	Sheikh Asim Rafig

#### Audit Committee

Chairman	Khalid Bashir
Member	Muhammad Anwar
Member	Sheikh Asim Rafiq (Independent)
Member	Hajerah Ahsan Saleem

#### Human Resource & Remuneration Committee

Chairman	Muhammad Anwar
Member	Anjum Muhammad Saleem
Member	Khalid Bashir

#### Chief Financial Officer Muhammad Asif

Company Secretary	Asif Ali

#### Management Committees

Executive Committee	
Chairman	Anium Muhammad Salee

Ali Altaf Saleem

Muhammad Pervez Akhtar

#### Rusiness Strategy Committee

business strategy committee	
Chairman	Anjum Muhammad Saleem
	Ali Altaf Saleem
	Muhammad Pervez Akhtar
	Muhammad Asif
	Manzoor Hussain Malik

System & Technology Committee Chairman Muhammad Pervez Akhtar Muhammad Asif Ibrahim Ahmad Cheema

#### SHAREHOLDERS' INFORMATION

#### Stock Exchange Listing

Shakarganj Limited is a listed company and its shares are traded on the Pakistan Stock Exchange. Daily quotes on the Company's stock can be obtained from leading newspapers. Shakarganj is listed under 'Sugar & Allied Industries '

#### **Public Information**

Financial analysts, Stock brokers, interested investors and financial media desiring information about "Shakarganj" should contact Mr. Asif Ali at the Company's Office, Jhang. Tel: 047 763 1001 - 05 Fax: 047 763 1011 E-mail: info@shakarganj.com.pk

#### Shareholders' Information

Inquiries concerning lost stock certificates, dividend payment, change of address, verification of transfer deeds and share transfers should be directed to CorpTec Associates (Pvt) Limited, Share Registrar of the Company at Lahore.

Tel: 042 3517 0336 - 7 Fax: 042 3517 0338 E-mail: info@corptec.com.pk

#### **Products**

- Sugar
- Bio Fuel
- Bio Power
- **Building Materials**
- **Tiger Compost**

#### Legal Advisor

Hassan & Hassan Advocates, Lahore

#### Auditors

KPMG Taseer Hadi & Co. **Chartered Accountants** 

#### **Bankers**

MCB Bank Limited National Bank of Pakistan Bank Islami Pakistan Limited

#### Works

#### Principal Facility

Management House Toba Road, Jhang, Pakistan Tel: 047 763 1001 - 05 Fax: 047 763 1011 E-mail: info@shakarganj.com.pk

#### Satellite Facility

Management House 63 km, Jhang Sargodha Road Bhone, Pakistan Tel: 048 688 9211 - 13 Fax: 047 763 1011

#### Website

www.shakarganj.com.pk Note: This Report is available on Shakarganj website.

#### Registered and Principal Office

10th Floor, BOP Tower, 10-B Block E 2, Gulberg III, Lahore, Pakistan Tel: 042 3578 3801-06 Fax: 042 3578 3811

#### Karachi Office

12th Floor, Sidco Avenue Centre, 264 R.A. Lines, Karachi, Pakistan Tel: 021 3568 8149 Fax: 021 3568 0476

#### Faisalahad Office

Nishatabad, New Lahore Road, Faisalabad, Pakistan Tel: 041 875 2810 Fax: 041 875 2811

#### Share Registrar

CorpTec Associates (Pvt) Limited 503-E, Johar Town, Lahore Tel: 042 3517 0336 - 7 Fax: 042 3517 0338 E-mail: info@corptec.com.pk

#### COMPANY PROFILE

Shakarganj Limited was incorporated in Pakistan in 1967 as a Public Limited Company and is listed on the Pakistan Stock Exchange. Shakarganj is a leading manufacturer of food products, bio fuel and building materials as well as textiles. We transform renewable crops such as sugarcane and cotton into value added products comprising refined sugar, textiles, bio fuel and building materials in addition to generating bio power from biogas. The Company has two manufacturing facilities in Jhang District. Our registered office is in Lahore.

Shakarganj Limited, through its interest in Shakarganj Food Products Limited, is also active in production of dairy and fruit products.

#### Sugar Business:

We have two manufacturing facilities, located in District Jhang. We produce different types of sugar comprising pharmaceutical, beverage and commercial grades sugar as well as soft brown sugar, castor and icing sugar, sugar cubes, sachets and retail packs.

Our combined crushing capacity is of 20,000 MT of sugarcane per day which is extendable to 32,000 MT per day.

#### **Bio Fuel Business:**

We have distilleries located at Jhang and Bhone where various grades of bio fuel are produced. Our products include rectified bio fuel for industrial and food grades, anhydrous bio fuel for fuel grade and extra neutral bio fuel for pharmaceutical and perfume grades. The combined capacity of our distilleries is 280,000 - 300,000 litres per day.

#### **Bio Power Business:**

Biogas power generation facility is located at Jhang. This facility comprises an Effluent Treatment Plant (ETP) and a Power Generation Facility. ETP operations involve biological treatment of distillery waste to produce methane and a biological de-sulphurization plant to remove sulphur from the methane gas. This gas is then used in the power house to produce electricity which is sold to a utility company on the national grid. The present capacity of this plant is 8 megawatts.

#### **Building Materials Business:**

Our Building Materials Division is located at Jhang facility, with a capability to produce 12 x 4 feet sheets of particle board of varying thickness. Our daily production capacity is 30 cubic metres.

#### Textile Business:

Located at Jhang, this cotton spinning unit produces carded cotton yarns ranging from 10/s to 30/s and doubled cotton yarn ranging from 8 to 15 TPI. The installed capacity is 25,856 spindles for cotton spinning and 2,304 spindles for doubling.

#### Farming & Allied Business:

This comprises different parcels of land mainly located at Jhang Division nearby our manufacturing facilities. Total area under cultivation is 1,285 acres which is owned land. The main crops include sugarcane, wheat, gram, maize, fodder and seasonal vegetables. A dairy farm located at Jhang has been developed, with a herd of 150 milking and fattening cattle. Small herd of rams and bucks for fattening purpose has also been developed.

Shakarganj has also launched a new product in the area of non chemicals fertilizers under the brand name of "Shakarganj Tiger Compost". The product as organic fertilizer has been developed using aerobic decomposition process with addition of standardized microbial culture in filter cake. The compost is a rich source of organic matter, with macro and micro nutrients to help improve soil is very useful for better growth, yield and quality of all field crops in general and specifically for sugarcane. This is at its initial stage and would grow up in the farmer's community with the practical exposures.

#### Business Vision and Strategy:

Shakarganj's vision is to create country's leading renewable ingredients business. We aim to achieve this by building a consistent portfolio of distinctive, profitable, highvalue solutions in products and services for our customers. Shakarganj is committed to provide long-term value for our shareholders. Our strategy is to build a stronger value added business with a low-cost commodity base.

We focus on five key business objectives to deliver consistent growth.

#### - Serve our Customers:

Delivering excellent customer service is at the core of everything we do. Our aim is to be the partner of choice in our customers' processes and to help them develop more successful consumer products.

#### Operate Efficiently and Safely:

We aim to be the lowest-cost and most efficient producer in all our markets. Through our expertise in high-volume process management, our focus is on technical and manufacturing excellence and the efficient use of services such as logistics and utilities. We are continually working to improve operational efficiency and strive to ensure safe and healthy conditions for everyone at our sites.

#### - Invest in Long Term Assets and Partnerships:

continually evaluate investment opportunities that would add strategic value by enabling us to enter new markets or add products, technologies and knowledge more efficiently than we could organically. We also aim to grow our business by forming joint ventures and partnerships to enhance the capabilities of our existing product portfolio. Using alliances and joint ventures can be an efficient way to lower our cost of investing in new areas and markets, and will help secure access to new and complementary technology and expertise.

#### - Invest in Technology and People:

We are investing in our research and development capabilities to help us in developing innovative solutions that meet our customers' product challenges. We are also complementing our own capabilities through business and technology partnerships, and university collaborations. To develop talent, improve leadership and help our employees succeed, we operate various programs designed to ensure the right skills at all levels to grow our business.

#### - Grow the Contribution from Value Added Products:

We are committed to grow the contribution from our value added products. Value added products utilize technology and intellectual property enabling us to obtain a price premium along with sustainable and/or higher margins.

#### DIRECTORS' REVIEW

I am pleased to present you the un-audited condensed interim financial information of the Company for the first guarter ended 31 December 2016.

#### Financial and Operational Performance:

#### Summary of operating performance:

During the period under review, sugar division perform well and the Company earned an after tax profit of Rs. 102.06 million as compared to after tax profit of Rs. 116.73 million in Q1FY2016. Overall financial results of the Company were better, yet bio fuel division was trying to get the momentum as export would be started from next month. Sugarcane crushing was improved by more than 260% during the period under review and with better sugar selling price, our Sugar Division achieved Rs. 107.62 million operational profits. Crushing season was started with positive note earlier by half of month as to the last season however some trade off in recovery may arise due to early start up which is likely to be compensated by higher production.

Initial survey for the sugarcane crop indicates that sugarcane output is expected to remain better and with this forecast we anticipate that the overall crushing would be far better than last year. Higher international and subsequent domestic sugar prices have meant that the industry can make timely payments to the growers. Sugar prices have shown steady upward trend and we continue to sell on regular basis and this policy is expected to improve and overcome liquidity problem as well as timely payments to growers. In bio fuel business, during last couple of years, due to worldwide doldrums the price of bio fuel showed a declining trend however, recently some improvements has been witnessed

and we hope that like sugar business, your Company would also be able to capture the momentum in bio fuel business and with the help of better environments we would be able to back on track.

#### **Business Segments:**

#### Sugar Division:

Our Sugar Division crushed 552,132 MT of sugarcane and produced 46,205 MT of sugar at an average recovery of 8.79 percent. This was an overall increase of 237% in sugar production compared to same period last year when we produced 13,706 MT of sugar from 152,775 MT of sugarcane at a sugar recovery of 9.97 percent. Management is trying to achieve highest level of crushing as well as production by maximizing good quality sugarcane procurements.

#### **Bio-Fuel Division:**

Shakarganj was compelled to close its bio-fuel and alternate energy plants in fiscal year 2016 as mentioned in our last annual review. Bio fuel plants were again started production however still getting momentum and export would be started within couple of weeks and we are hopeful that by covering-up liquidity problems, sufficient raw material would be managed. During the period under review, this division produced 1.75 million litres as compared to 2.05 million litres in the corresponding period last year. Company would meet the production targets in bio fuel business and would again become the best exporter of bio fuel products. Management is striving hard to acquire molasses at reasonable cost to create enough margins for healthy bottom lines.

#### **Bio-Power Division:**

The Bio-Power Division was not operated and bio power generation remained nil (1QFY16: nil) due to closure of bio fuel plants and lower price paid for bio power by FESCO as opposed to utilizing the biogas in our boilers. In view of heavy repair & maintenance involved in restarting the activities in this business, the Company would reconsider the operations in case of margins available.

#### **Building Materials Division:**

In view of depressed selling prices of particle board and non availability of surplus bagasse, this division was closed last year. However, now in view of some improvement in the prices, the production is expected to start from next month as the management is planning to use surplus bagasse for building material business.

#### Textile Division:

Yarn production at our Textile Division increased to 0.92 million kg in the period under review, in comparison to 0.76 million kg in Q1FY2016. Although yarn prices are expected to increase in line with raw material costs, the loss of production due to irregular supply of electricity and long shut downs is hampering the productivity of this division. However, our this business is expected to bailout from the present hardship being faced, by improving electricity supply to the manufacturing operation and better marketing of yarn to achieve rational in revenue.

#### Future Outlook:

Pakistan's economic turnaround continues. achieving its highest growth rate in the last eight years and inflation has fallen to its lowest level in decades and is expected to remain below the target. National economy is expected to grow up rapidly and recently the national equity market outperformed regional giants like India and China crossing the 48,000 points mark and remained at 5th worldwide. This rise is mainly driven by projects under China Pakistan Economic Corridor (CPEC) as well as positive policies by the government at both national and provincial levels. Projects under CPEC are expected to substantially increase power generation in the country enhancing growth in industry as well as service sector.

All these factors as discussed above would also impact the Company financials positively and management would try its best to achieve better results in all segments especially where margins are available. The management is confident for significant improvements in the sugar and bio fuel businesses in next nine months of fiscal year 2017 with special concentration on its bio fuel business as well as current sugar season. The future outlook of the distillery depends on contiguous availability of good quality molasses and management is striving hard to add up in its molasses pool, a bulk quantity of molasses at reasonable cost to create enough margins for healthy bottom lines. After restarting of bio fuel operations, CO2 operations would also be expected to start in next month.

The textile division expected to remain under pressure due to phenomenal increase in cotton prices and shortage in cotton production in the country. Although yarn prices are expected to increase in line with raw material costs, the loss of production due to irregular supply of electricity from WAPDA and long shut downs is seriously hampering the productivity of this division. However, our this business is expected to bailout from the present hardship being faced, by improving electricity supply to the manufacturing operation and better marketing of yarn to achieve rational in revenue.

As explained in our last annual report, the Company has been in a tight liquidity position since 2009. During the period under review, the Company has again requested its lenders for working capital lines for financing of its operations in Fiscal 2017. Negotiations with the Company lenders are being successfully finalized as fully explained in note 1.2 to the attached

condensed interim financial information. The Company believes that there is no doubt on its ability to continue as a going concern as it proved in sugar business revival and it has adequate operating capabilities to continue operations for the foreseeable future. The steps taken by the management so far and those planned for the future are explained in Note 1.2 of the annexed condensed interim financial information.

On behalf of the Board

Anium M. Saleem Chief Executive Officer

Ayin Maleur

Date: 31 January 2017

# CONDENSED INTERIM BALANCE SHEET

As at 31 December 2016 (Un-Audited)

	Note	December 2016 (Un-audited) (Rupees in	September 2016 (Audited) a thousand)
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized capital 150,000,000 (September 2016: 150,000,000) ordinary shares of Rs. 10 each 50,000,000 (September 2016: 50,000,000) preference shares of Rs. 10 each		1,500,000 500,000 2,000,000	1,500,000 500,000 2,000,000
Issued, subscribed and paid up capital 110,000,002 (September 2016: 110,000,002) ordinary shares of Rs 10 each Equity portion of director loan - net of tax Reserves Accumulated loss		1,100,000 54,811 911,185 (1,846,242)	1,100,000 57,205 906,114 (2,034,861)
Surplus on revaluation of property, plant and equipment - net of tax		219,754 4,858,610	28,458 4,942,775
Non-current liabilities			
Long term finances Deferred taxation	7	469,899 794,492	491,213 810,042
Current liabilities		1,264,391	1,301,255
Current portion of long term liabilities Short term borrowings Trade and other payables Accrued finance cost	8	103,091 1,754,954 3,404,504 109,454 5,372,003	147,543 969,199 3,232,021 218,545
Contingencies and commitments	9	3,372,003	-1,507,500
		11,714,758	10,839,796

	Note	December 2016 (Un-audited) (Rupees in	September 2016 (Audited) a thousand)
ASSETS			
Non-current assets			
Property, plant and equipment Intangible assets Biological assets	10	8,843,467 640 7,692	8,987,560 685 7,734
Investments Employees' retirement benefits Long term loans, advances and deposits	11	1,011,810 38,927 36,531	954,356 38,927 36,531
		9,939,067	10,025,793
Current assets			
Biological assets Stores, spares and loose tools Stock-in-trade Trade debts Loans, advances, deposits, prepayments and	12	15,374 84,707 1,141,727 9,772	13,718 70,879 347,650 13,154
other receivables Cash and bank balances	13	375,636 148,475	349,962 18,640
		1,775,691	814,003
		11,714,758	10,839,796

# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT

For the First Quarter Ended 31 December 2016 (Un-Audited)

		Note	December 2016 (Rupees in	December 2015 a thousand)
Sales - net		14.1	2,579,892	598,366
Cost of sales		14.2	(2,441,027)	(651,587)
Gross profit / (loss)			138,865	(53,221)
Administrative expenses			(59,374)	(53,511)
Distribution and selling costs			(6,118)	(10,897)
Other operating expenses			(15,404)	(10,533)
Other income		15	36,923	197,805
Profit from operations			94,892	69,643
Finance cost			(35,000)	(41,464)
Share of profit from associates			72,086	86,471
Profit before taxation			131,978	114,650
Taxation				
- Company - Associates			(10,215) (19,703)	14,605 (12,521)
			(29,918)	2,084
Profit for the period			102,060	116,734
Basic earnings per share	Rupees	17	0.93	1.68
Diluted earnings per share	Rupees	17	0.93	1.55

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the First Quarter Ended 31 December 2016 (Un-Audited)

	December 2016 (Rupees in	December 2015 <b>n thousand)</b>
Profit for the period	102,060	116,734
Other comprehensive income for the period		
Items that are or may be reclassified to profit or loss account:		
Fair value gain on 'available for sale' investments	5,071	123,723
Share of other comprehensive income of associates	-	75
Items that will never be reclassified to profit or loss account:		
Remeasurement gain on employee retirement benefits	-	-
Total comprehensive income for the period	107,131	240,532

# CONDENSED INTERIM CASH FLOW STATEMENT

For the First Quarter Ended 31 December 2016 (Un-Audited)

	Note	December 2016 (Rupees in	December 2015 thousand)
Cash flows from operating activities			
Cash used in operations Finance cost paid Taxes paid Employees' retirement benefits paid	18	(457,794) (132,991) (15,829)	(145,025) (18,979) (45,404) (4,234)
Net cash used in operating activities		(606,614)	(213,642)
Cash flows from investing activities			
Fixed capital expenditure Proceeds from sale of live stock Dividends received Income from bank deposits received Proceeds from sale of property, plant and equipment		(14,283) - 360 5 35,100	(1,041) 318 - 5 5,509
Net cash generated from investing activities		21,182	4,791
Cash flows from financing activities			
Repayment of long term borrowings Short term borrowings - net		(70,488) 785,755	(313,084) 517,319
Net cash generated from financing activities		715,267	204,235
Net (decrease) / increase in cash and cash equivalents Cash and cash equivalents at beginning of the period		129,835 18,640	(4,616) 1,528,456
Cash and cash equivalents at end of the period	13	148,475	1,523,840

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

For the First Quarter Ended 31 December 2016 (Un-Audited)

Balance as at 01 October 2015

Profit for the period

(Rupees in thousand)

REVENUE RESERVE

CAPITAL RESERVE

240,532 309,637 102,060 191,296 219,754 (711,810) 116,734 69,105 402,173) 28,458 107,131 23,437 60,728 Accumulated 116,734 69,105 69,105 102,060 102,060 23,437 60,728 2,394 (1,846,242) (2,303,988)185,839 (2,118,149) 116,734 (2,034,861) 186,225 oss Investment / Market Value Equalization 83,000 83,000 83,000 83,000 Equalization 22,700 22,700 22,700 22,700 Dividend 410,606 General 410,606 410,606 110,606 54,811 Equity portion of director loan - net of tax 57,205 (2.394)Difference of Capital Under Arrangement Scheme of 155,930 155,930 155,930 155,930 of Merger 123,723 5,071 11,832 (16,247) 07,476 6,761 5,071 5,071 Reserve (2,331)75 reserves of (10,638)(2,256)(10,638) associates capital 243,282 237,755 243,282 237,755 Premium 695,238 1,100,000 Share Capital 695,238 1,100,000 Transactions with owners of the Company, recognized directly in equity Total comprehensive income for the period ended 31 December 2015 Total comprehensive income for the period ended 31 December 2016 Surplus transferred to accumulated losses on account of-disposal of plant and machinery incremental depreciation on property, plant and enquipment - net of deferred tax Surplus transferred to accumulated losses on account of - disposal of Plant & Machinery incremental depreciation on property, plant and equipment - net of deferred tax Share of other comprehensive income of associates Fair value gain on 'Available for sale' investments Fair value gain on 'Available for sale' investments Equity portion of loan from director - net of tax Total comprehensive income for the period Total comprehensive income for the period Other comprehensive income for the period: Other comprehensive income for the year:

Balance as on 30 September 2016 Balance as on 31 December 2015

Profit for the period

The annexed notes from 1 to 22 form an integral part of this condensed interim financial information.

Balance as on 31 December 2016







#### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the First Quarter Ended 31 December 2016 (Un-Audited)

#### The Company and its operations

1.1 The Company is incorporated in Pakistan and is listed on Pakistan Stock Exchange. It is principally engaged in manufacture, purchase and sale of sugar, bio fuel, building materials, yarn (textile) and engaged in generation and sale of electricity (bio power). The Company has its principal manufacturing facilities at Jhang and satellite manufacturing facilities at Bhone. The registered office of the Company is situated at 10th floor, BOP tower, 10-B, Block E-2, Main Boulevard, Gulberg-III, Lahore.

#### 1.2 Going concern assumption

The Company has been facing liquidity crunch for the last few years. During the current period, the liquidity position was improved significantly resulting in higher level of sugarcane procurement and consequent higher level of crushing. Due to the improvements of operations and liquidity scenario, the Company has earned a net profit of Rs. 102 million during the first quarter of fiscal year 2017. However, due to losses as mentioned in last annual financial statement, as at the reporting date the current liabilities of the Company have exceeded its current assets by Rs. 3,596 million (30 September 2016: Rs. 3,753 million).

During the period the Company has crushed 0.56 million tonnes (31 December 2015: 0.16 million tonnes) of sugarcane and produced sugar of 46,205 tonnes (31 December 2015: 13,706 tonnes) at an average recovery of 8.79% (31 December 2015: 9.97%). Further 1.75 million litre (31 December 2015: 2.05 million litre) of bio fuel was produced during the period.

Long term loans over-due as of 31 December 2016 amount to Rs. 6.14 million alongwith overdue accrued markup of Rs. 76.85 million.

The management is confident of the Company's ability to continue as a going concern based on its concerted effort to re-profile borrowings and utilization of improved liquidity in cost efficient operational levels of cane crushing and bio fuel manufacturing.

The steps taken by management up till now and planned in future are as follows:

To-date out of total over-due finances, the Company has repaid the bridge finance and other over-due borrowings through utilization of cashflows from operational results and sale of certain assets of the Company, namely, Sugar Unit at Dargai Shah, power division at Dargai Shah, disposal of certain investments (Safeway Fund Limited, Safeway Mutual Fund Limited, Asian Stocks Fund Limited, Crescent Jute Products Limited, Altern Energy Limited and Crescent Steel and Allied Products Limited) and partial disposal of agricultural land.

The Company has also entered into agreement for sale of carbon dioxide (CO2), produced as a by-product of bio fuel manufacturing process and sales of CO2 are expected to start in next quarter.

During the last year, further equity amounting to Rs. 404.76 million has been injected through issuance of right shares and as explained in notes, the same was utilized for redemption of preference shares and outstanding preference dividend. Further, during last year Rs. 240 million has also been given as interest free long term loan by Executive Director of the Company. Both these injections impact positively toward liquidity scenario.

The Company, in its efforts to re-profile its borrowings, continued the process of negotiations with its lenders seeking short term financing facilities for operational liquidity and relaxation in payments of its existing loans.

#### Long term financing - secured

During the last year, restructuring for the outstanding over-due finances with National Bank has been completed and long term loans and accrued markup amounting to Rs. 481 million and Rs. 348.83 million has been converted into a new long term of Rs. 312.5 million and Rs. 122.88 million. The Company requested its lenders for restructuring of over-due balances including mark-up to term borrowings under reduced and/or non-mark-up arrangements. The Company has in current and prior periods successfully restructured/rescheduled various loans amounting to Rs. 2,105 million with respective lenders (including term finance certificate holders), out of which Rs. 1,688 million has been repaid as of 31 December 2016 and as of this date all over-due finances of the Company have been successfully restructured. Further over-due principal and markup of Faysal Bank Limted under PPTFC (individual term finance certificate holder) amounting to Rs. 58.20 million and Rs. 66.58 million has been paid during period under review.

#### Short term financing- secured

The Company has negotiated with its lenders for short term secured financing for operational liquidity and as at 31 December 2016 working capital lines of Rs 1,400 million are availed from a number of banks of which Rs. 1,292 million has been utilized. These facilities have been obtained against pledge of Sugar / Molasses / Bio fuel at margin ranging from 10% to 15% and have resulted in operational liquidity support in the current period.

During the period, the Company has again requested its lenders for working capital lines for financing of its operations in fiscal year 2017 against pledge of stocks of sugar, molasses and bio fuel. The crushing season has been started with very positive note and we are hopefull to achieve the targets.

This condensed interim financial information has been prepared on a going concern basis based on management's expectation that it will continue to be supported by the lenders for operational liquidity and will utilize such funds to increase its operations and generate positive operational results. The condensed interim financial information consequently, do not include any adjustments relating to the realisation of its assets and liquidation of any liabilities that might be necessary should the Company be unable to continue as a going concern.

#### Basis of preparation and statement of compliance

This condensed interim financial information is un-audited and has been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. The disclosures in this condensed interim financial information does not include all the information reported for full annual financial statements and should be read in conjunction with the annual financial statements for the year ended 30 September 2016.

This condensed interim financial information is being submitted to the shareholders as required by section 245 the Companies Ordinance, 1984.

#### Significant accounting policies

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Company for the year ended 30 September 2016.

#### **Estimates & Judgments**

Estimates and Judgments made by the management in the preparation of the condensed interim financial information are the same as those applied in the preparation of the preceding annual published financial statements of the Company for the year ended 30 September 2016.

#### **Risk management policies**

Risk management policies are consistent with those disclosed in the financial statements for the year ended 30 September 2016.

#### 6. **Taxation**

The provision for taxation for the period ended 31 December 2016 has been made on an estimated basis.

			December 2016 (Rupees ir	September 2016 a <b>thousand</b> )
7.	Long term finances			
	Under interest/markup arrangements:			
	Long term loans - secured - Interest bearing - Interest free		312,650 90,417	312,650 101,043
	7.1	l	403,067	413,693
	Redeemable capital - Preference shares (non-voting) - unsecured - Term finance certificates (non-voting) - secured		-	- 58,200 58,200
	Loan from director 7.3		169,923	166,863
	Less: transferred to current maturity		572,990	638,756
	- Long term loans - secured - Redeemable capital - preference shares (non-voting) - unsecured - Redeemable capital - term finance certificates (non-voting) - secured		(103,091)	(89,343)
	7.2		(103,091)	(147,543)
			469,899	491,213

- 7.1.1 During the last year, the Company has executed a restructuring arrangement for the settlement of their outstanding exposure with National Bank of Pakistan. As per the arrangement, the principal overdue under demand finances amounting to Rs. 481 million has been rescheduled to a term loan repayable in five years with an upfront deposit of 35% of the overdue principal amount and at 100bps over 3 months Kibor (previously 200bps to 300bps over Kibor). The total markup payable under the overdue demand finances (frozen markup) was Rs. 348.83 million out of which Rs. 189.05 million has been restructured to an interest free term loan repayable in five years with an upfront deposit of 35% of the restructured markup amount. The remaining overdue markup of Rs. 159.78 million has been waived off by the bank and recognized as income in profit and loss account. Further the export refinance working capital line has also been renewed up-to Rs. 300 million after an upfront deposit of 35% of outstanding principal and markup. As per the restructuring arrangement, an event of default will occur if the Company fails to make any repayment under the arrangement and the bank shall be entitled to cancel this arrangement and recover all the liabilities outstanding without any further notice.
- 7.1.2 The frozen markup restructured to an interest free loan has been recognized at amortized cost using discount rate of 7.49%. The resulting change has been recognized in the profit and loss account.

	Note	December 2016 (Rupees in	September 2016 n thousand)
As at 01 October Interest free loan Present value adjusted on initial recognition of loan Notional finance cost Payment made during the period / year	7.1.1	101,043 - - 1,662 (12,288) - 90,417	122,883 (21,170) 5,474 (6,144)

7.2 The aggregate current portion of Rs. 103.091 million (30 September 2016: Rs. 147.54 million) includes over-due principal installments aggregating to Rs. 6.14 million (30 September 2016: Rs. 70.49 million).

Further, the lenders as part of financing / restructuring agreements have restricted dividend distribution by the Company until full satisfaction of the entire over-due amount and other amounts due during the tenor of the facilities.

7.3 This represents unsecured interest free loan obtained from executive director of the Company and is repayable in lump sum after five years.

	Note	December 2016 (Rupees in	September 2016 n <b>thousand</b> )
As at 01 October Loan from director Equity portion of loan - Present value adjustment		166,863 - 3,060	240,000 (73,137)
value aujustment	7.3.1	169,923	166,863

7.3.1 This loan has been recognized at amortised cost using discount rate of 7.54%. The resulting change has been charged to equity (net of tax).

		Note	December 2016 (Rupees in	September 2016 <b>thousand)</b>
8.	Short term borrowings			
	Secured: - Cash / Running finances - Export refinance - Short term loan	8.2 8.3	500,000 792,253 -	139,053 331,215 -
	Unsecured: - Short term interest free financing	8.4	462,701	498,931
8.1	Types of short term borrowings			
	Interest / mark-up based financing Islamic mode of financing Interest free financing		1,192,253 100,000 462,701	370,268 100,000 498,931
			1,754,954	969,199

#### 8.2 Cash / Running finances

The Company has arranged facilities for short term finances to meet working capital requirements from various bank under mark-up arrangements to the extent of Rs. 525 million (30 Sep 2016: Rs. 525 million). These finances were available at a mark-up ranging from 8.07% to 8.11% (30 Sep 2016: 8.10% to 8.36%) on the outstanding balance or part thereof. Expiry date of these finances is 30 September 2017.

The aggregate cash / running finances are secured against pledge of stock-in-trade and registered hypothecation charge on property, plant and equipment and current assets of the Company.

#### 8.3 Export refinance

The Company has arranged facilities for short term finances to meet working capital requirements from various bank under mark-up arrangements to the extent of Rs. 875 million (30 Sep 2016: Rs. 875 million). These finances were available at a mark-up ranging from 8.04% to 8.26% (30 Sep 2016: 8.05% to 9.25%) on the outstanding balance or part thereof. Foreign currency borrowings were available at mark-up rates based on LIBOR ranging from 3.94% to 4.79% (30 Sep 2016: 3.43% to 3.94%). Expiry date of the finances obtained from National Bank of Pakistan is 31 March 2017 and that of Bank Islami Pakistan Limited is 15 July 2017.

The aggregate export finances are secured against pledge of stock-in-trade, lien on export contracts and first charge on current assets of the Company.

#### 8.4 Short term interest free financing

It represents unsecured short term interest free financing provided by a sugar agent for financing the operations of the Company.

#### **Contingencies and commitments**

#### 9.1 Contingencies

There is no material change in the status of contingencies as set out in note 13.1 to the financial statements of the Company for the year ended 30 September 2016.

#### 9.2 Commitments

The Company has the following commitments in respect of:

- (i) Contracts for acquisition of intangible (computer software) amounting to Rs. 20 million (30 September 2016: Rs. 20 million).
- (ii) Contracts for other than capital expenditures Rs. 3.1 million (30 September 2016: Rs. 1.90 million).

10.	Property, plant and equipment	Note	December 2016 (Rupees in	September 2016 <b>thousand)</b>
	Operating assets (owned) Operating assets (leased) Capital work-in-progress	10.1 10.2	8,782,829 - 60,638	8,941,151 - 46,409
			8,843,467	8,987,560

**10.1.2** The Company basis its valuation of operating assets subject to impairment upon valuation performed by an independent valuation expert.

10.1 Operating assets (owned)	Note	December 2016 (Rupees in	September 2016 <b>thousand</b> )
Opening book value Add: Addition Transfer from assets subject to finance lease Adjustment of revaluation surplus	10.1.1	8,941,149 56 -	9,545,988 10,634 0
Less: Disposal during the period  Depreciation charged during the period		8,941,205 (23,794) (134,582)	9,556,622 (32,838) (582,633)
3		(158,376)	(615,471)
Closing book value		8,782,829	8,941,151

		Note	December 2016	September 2016
10	.1.1 Addition during the period/year		(Rupees in	thousand)
	Building on free hold land Plant and machinery Water electric and weighbridge equipme Furniture and fixture Office equipment	ent	- - - 56 -	1,693 8,374 209 138 220
	omee equipment		56	10,634
10.2	Capital work-in-progress			
	Civil works Plant and machinery		2,900 30,755	2,445 30,735
	Advances given for capital work in progress		33,655 26,983	33,180 13,229
			60,638	46,409
11.	Investments			
	In equity instruments of associates Available for sale	11.1 11.2	984,057 27,753	931,674 22,682
			1,011,810	954,356
11.1	In equity instruments of associates			
	Unquoted			
	Shakarganj Food Products Limited 74,654,596 (30 September 2016: 74,654,596) fully paid ordinary shares of Rs. 10 each	/) 1111	004.057	021.674
	Equity Held: 49.24% (30 September 2016: 49.24%)	6) 11.1.1	984,057	931,674
11	.1.1 In equity instruments of associates			
	Cost Brought forward amounts of post acquis	ition reserves	393,818 537,856	393,818 259,626
			931,674	653,444
	Share of movement in reserves during the	period / year	-	(8,307)
	Share of profit for the period / year - before taxation - provision for taxation		72,086 (19,703)	291,795 (5,258)
			52,383	286,537
			984,057	931,674
	Dividends received during the period / year Transferred to available for sale			
			-	-
	Balance as at period / year end	11.1	984,057	931,674
	a a landa da cara da c		- D- 71 26 : II: -	(206 1 1

**11.1.2** Investments in associates include goodwill amounting to Rs. 71.26 million (30 September 2016: Rs. 71.26 million).

11.1.3 Shakarganj Foods Products Limited ("SFPL") is a public unlisted Company incorporated in Pakistan and is principally engaged in the business of manufacturing, processing and sale of food products. The activities of SFPL are largely independent of the Company. The following table summarizes the financial information of SFPL as included in its own financial statements and the Company's share in the results. The table also reconciles the summarized financial information to the carrying amount of the Company's interest in its associate.

	December 2016 (Rupees in	September 2016 (thousand)
Percentage interest held	49.24%	49.24%
Non-current assets Current assets Non-current liabilities Current liabilities	2,609,832 2,089,278 (762,557) (2,082,895)	2,412,211 2,224,746 (742,680) (2,146,891)
Net assets (100%)	1,853,658	1,747,386
Company's share of net assets Goodwill recognized	912,796 71,261	860,413 71,261
Carrying amount of interest in associate	984,057	931,674
Revenue	3,181,996	10,106,352
Profit from operations Other comprehensive income	106,377	581,883 (16,870)
Total comprehensive income (100%)	106,377	565,013
Company's share of total comprehensive income	52,383	278,212

The financial year end of SFPL is 30 September and above figures are based on unaudited financial statements as of 31 December 2016.

**11.1.4** The Company has assessed the recoverable amount of investment in Shakargani Food Products Limited based on value in use calculation. This calculation has been made on discounted cash flow methodology which assumes gross profit margin of 19.44% - 19.77%, EBITDA of 6.83% - 7.21%, terminal growth rate of 2% and discount rate of approximately 10.69%.

Note 11.2 Available for sale	December 2016 (Rupees in	September 2016 a <b>thousand)</b>
Associated / related companies		
Quoted - related party		
Crescent Steel and Allied Products Limited: 180,000 (30 September 2016: 180,000) fully paid ordinary shares of Rs. 10 each Equity held: 0.23% (30 September 2016: 0.23%) Market value - Rs. 27.8 million (30 September 2016: 22.7 million)	15,921	15,921
Unquoted - associated company		
Crescent Standard Telecommunications Limited: 300,000 (30 September 2016: 300,000) fully paid ordinary shares of Rs 10 each	3,000	3,000
Others		
<u>Unquoted</u>		
Crescent Group Services (Private) Limited: 220,000 (30 September 2016: 220,000) fully paid ordinary shares of Rs 10 each	2,200	2,200
Innovative Investment Bank Limited 51,351 (30 September 2016: 51,351) fully paid ordinary shares of Rs 10 each	-	-
	21,121	21,121
Less: Cumulative fair value reserve 11.2.1 Less: Cumulative impairment losses recognized 11.2.2	11,832 (5,200)	6,761 (5,200)
Fair value gain	6,632	1,561
	27,753	22,682
11.2.1 Cumulative fair value reserve		
As at 01 October Disposal of shares	6,761	(16,247) 15,270
Fair value adjustment during the period / year	5,071	7,738
As at period / year ended	11,832	6,761
11.2.2 Cumulative impairment losses recognized		
As at 01 October Reversal during the period / year	5,200	5,200 -
As at period / year ended	5,200	5,200

11.2.3 Investments with face value of Rs. 575.55 million (30 September 2016: Rs. 575.55 million) are pledged as security against short term borrowings.

12.	Stock-in-trade	December 2016 (Rupees in	September 2016 <b>thousand</b> )
	Raw materials Work-in-process Finished goods	387,590 95,852 658,285 1,141,727	136,245 12,489 198,916 347,650

12.1 Raw materials and finished goods amounting to Rs. 994.25 million (30 September 2016: Rs. 240.54 million) are pledged with lenders as security against short term borrowings.

		Note	December 2016 (Rupees in	September 2016 a <b>thousand)</b>
13.	Cash and bank balances			
	At banks on:  - Saving accounts  - Pak rupees  - Foreign currency	13.1 13.2	132 70	132 74
	- Current accounts		202 145,945	206 17,674
			146,147	17,880
	In hand In transit		2,328	260 500
			148,475	18,640

- **13.1** Profit on balances in saving accounts ranges from 3.50% to 4.10% (30 September 2016: 3.50% to 4.10%) per annum.
- 13.2 Foreign currency account includes Euros 635 (30 September 2016: Euros 635).

(Rupees in thousand)

# 14. Business segments information

14.1 Sales
- External
- Intersegment

14.2 Segment Expenses

- External - Intersegment

**Cost of Sales** 

- Administrative expenses - Distribution and selling expenses Gross profit / (loss)

Segment results

Other operating expenses

Other operating income Operating profit

Finance costs

Share of Profit from associates

Profit before taxation

Taxation

-Company -Associates

Profit for the period

Note: Intersegment sales & purchases have been eliminated from total figures.

Total	2015	598,366	598,366	651,587	651,587	(53,221)	(53,511) (10,897)	(64,408)	(117,628)
To	2016	2,579,892	2,579,892	2,441,027	2,441,027	138,865	(59,374) (6,118)	(65,492)	73,373
ers	2015	1,464	1,464	1,030	1,030	434	(143)	(143)	291
Others	2016	1 1	•	1 1	•	•		•	ľ
ns	2015	8,092	8,092	6,248	6,248	1,844	(408)	(408)	1,436
Farms	2016	3,178	166'9	4,679	6,359	632	(36)	(62)	537
ile	2015	163,062	163,062	163,146	163,146	(84)	(5,498) (356)	(5,854)	(5,938)
Textile	2016	199,863	199,863	198,754	198,754	1,109	(6,129) (449)	(6,578)	(5,469)
laterials	2015		1	630	630	(089)		•	(089)
<b>Building Materials</b>	2016			662	663	(663)	-	-	(663)
Bio Power	2015		•	2,772	2,772	(2,772)	-		(2,772)
BioP	2016	1 1		2,481	2,481	(2,481)		•	(2,481)
Bio Fuel	2015	307	298	(56,399) 58,543	2,144	(1,546)	(59) (760,8)	(8,156)	(9,702)
Bio	2016	1 1		11,207	26,170	(26,170)		•	(26,170)
Sugar	2015	425,441 58,543	483,984	534,162	534,453	(50,469)	(47,403) (2,444)	(49,847)	(100,316)
Suç	2016	2,376,851	2,391,815	2,223,245	2,225,378	166,437	(53,150) (5,669)	(58,819)	107,618

69,643	(41,464)	86,471	114,650	14,605	(12,521)	2,084	116,734
94,892	(35,000)	72,086	131,978	(10,215)	(19,703)	(29,918)	102,060

(10,533)

197,805

(15,404) 36,923

36,918

36,923

166,118

197,805

**Segment liabilities** 

		31 December 2016	30 Septen 2016 (Rupe		31 Decemb 2016 thousand)	er	30 September 2016
14.3	Segment assets and liabilities						
	Sugar Bio Fuel Bio Power	6,418,371 2,201,579 238,748	5,841 1,977		4,556,89 1,534,07 25,02	2	4,010,295 1,315,885 28,235
	Building Materials Textile Farms	47,774 360,719 689,245	51 348	,682 ,682 3,636	32,45 132,63 17.90	2	33,820 133,072 17.090
	Others Unallocated	3,589 1,754,733		,838	1,01 336,41	3	1,070 329,096
		11,714,758	10,839	,796	6,636,39	4	5,868,563
15.					cember 2016		December 2015
	Income from financial assets Profit on sale of 'Available for Sale' inv Return on bank deposits	estments/			- 5	_	31,682 5
	Income from non-financial assets Scrap sales Profit on sale of property, plant and e Liabilities written back Rental income Fair value gain on crops Others	equipment			3,415 11,306 6,375 7,886 1,657 6,279		31,687 4,961 1,774 156,049 1,330 - 2,004

Segment assets

#### 16. Fair value measurement of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurement' requires the Company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements of fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset either directly (that is, derived from prices) (Level 2)
- Inputs for the asset or liability that are not based on observable market data (that is, unadjusted) inputs (Level 3)

Transfer between levels of the fair value hierarchy are recognized at the end of the reporting period during which the changes have occurred.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

			O	Carrying amount	¥			Fair value	lue	
		Available for sale	Trade and other receivables	Cash and cash equivalents	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
	Note				Rune	Bupees in thousands	dssb			
31 December 2016							<b>.</b>			
Financial assets - measured at fair value										
Available for sale	11	27,753	1 1	ı	1	27,753	22,682	1	1 1	22,682
Biological assets			23,066			23,066			23,066	23,066
		27,753	23,066	,		50,819	22,682		23,066	45,748
Financial assets - not measured at fair value										
Long term deposits		ı	36,531	1	1	36,531	•	1	ı	1
Trade debts		1	9,772	1	1	9,772	1	1	1	1
Advances, deposits, prepayments and other receivables		1	42,635	1	1	42,635	1	1	,	1
Cash and Bank balances	13	•	•	148,475	•	148,475	•	1	1	•
		,	88,938	148,475	'	237,413	'	,		'
Financial liabilities - measured at fair value		1		•	1	1	,	1		'
Financial liabilities - not measured at fair value										
Long term loans	7	ı	1	1	572,990	572,990		572,990	1	572,990
Short term borrowings	00	1	1	1	1,754,954	1,754,954	1	1,754,954	1	1,754,954
Trade and other payables		1	1	1	1,353,260	1,353,260	1	1	1	1
Accrued mark-up	12	1	•	1	109,454	109,454	1	1		
					3,790,658	3,790,658		2,327,944		2,327,94

17. 17 1	Earnings per share Basic earnings per share		December 2016	December 2015
17.1	Profit for the period	Rupees	102,060,000	116,734,000
	Weighted average number of ordinary shares in issue during the period	Number	110,000,002	69,523,798
	Earnings per share - basic	Rupees	0.93	1.68

#### 17.2 Diluted earnings per share

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. In the prior period, the Company had a commitment to convert 1,000 preference shares into 167 ordinary shares of Rs 10 each. These preference shares have been redeemed in cash during the period, therefore, no figure for diluted EPS is presented.

		December 2016	December 2015
Profit for the period Profit used to determine diluted		102,060,000	116,734,000
earnings per share	Rupees	102,060,000	116,734,000
Weighted average number of ordinary shares in issue during the period	Number	110,000,002	69,523,798
Assumed conversion of convertible preference shares into ordinary shares	Number	-	5,774,108
Weighted average number of ordinary shares for diluted earnings per share	Number	110,000,002	75,297,906
Earnings per share - diluted	Rupees	0.93	1.55

The effect of conversion of preference shares into ordinary shares was anti-dilutive in prior period, accordingly the diluted EPS was restricted to the basic EPS.

18.

	December 2016 (Rupees in	December 2015 a <b>thousand</b> )
Cash generated in operating activities		
Profit before taxation	131,978	114,650
Adjustment for: Depreciation/amortization of: - property, plant and equipment - intangible assets Liabilities no longer payable written back Gain on sale of property, plant and equipment Interest from bank deposits Provision for employees' retirement benefits Net loss from valuation of livestock Share of profit from associates Finance cost	134,582 45 (6,375) (11,306) (5) - 42 (72,086) 35,000	104,182 18 (156,049) (1,774) (5) 4,140 2,028 (86,471) 41,464
Profit before working capital changes	211,875	22,183
Effect on cash flow due to working capital changes: Increase in stores and spares Increase in stock in trade Decrease / (increase) in biological assets - net Decrease in trade debts Increase in loans, advances, prepayments and other receivables Increase in trade and other payables	(13,828) (794,077) (1,656) 3,382 (35,973) 172,483	(11,956) (470,436) 7,410 2,509 (43,327) 348,592
Cash used in operating activities	(457,794)	(145,025)

#### 19. Related party disclosures

The related parties comprise associated undertakings, post employment benefit plans, other related companies and key management personnel. The company in the normal course of business carries out transactions with various related parties. Transactions with related parties are as follows:

Relationship with the company	Nature of transactions	December 2016	December 2015 <b>1 thousand</b> )
i. Related parties		(Nupees II	i tilousaliu)
Crescent Steel & Allied Products Limited (CSAPL)	Purchase of goods Sale of goods Salary expense and other common expenses	82 634	925
Shakarganj Energy (Private) Limited - associated undertaking of CSAPL	Purchase of electricity & steam Sale of bagasse & water Rent paid against use of boiler Advances received for bagasse Purchase of store items	208,298 197,829 - - 197	5,000 70,000
Crescent Hadeed (Private) Limited associated undertaking of CSAPL	Sale of electricity Services rendered Sale of material	333 - -	200 1,643
ii. Associated undertakings			
Shakarganj Food Products Limited	Sale of goods Salary expense and other common expenses	27,825 416	7,924 717
Premier Insurance Limited	Insurance expenses	510	1,467
iii. Post employment benefit plans	Expenses charged in respect of retirement benefit plans Transactions with pension and gratuity fund accounts	5,417	2,783
	-Funds received -Funds paid -Markup expense	113,425 113,425 8,539	-
iv. Key management personnel	Salaries and other employment benefits	29,167	20,213

#### 20. Date of authorisation of issue

This condensed interim financial information was authorized for issue on 31 January 2017 by the board of directors of the Company.

#### 21. Events after the balance sheet date

There are no subsequent events occurring after balance sheet date.

#### 22. Corresponding figures

Corresponding figures have been re-arranged and re-classified, wherever necessary, for the purposes of comparison and better presentation as per reporting framework however, no significant re-arrangements have been made.

Ayu Walur Chief Executive

# ڈائر یکٹرز کا جائزہ

میں 31 دسمبر 2016ء کوختم ہونے والی پہلی سہ ماہی کے لئے کمپنی کے غیر مربوط شدہ منجمد عبوری مالیاتی معلومات بخوشی پیش کرر ماہوں۔

# مالى اورآيريشنل كاركردگي:

# آيريٹنگ کارکردگي کا خلاصه:

ز پر جائزہ مدت کے دوران،شوگر ڈویژن نے اچھی کارکر دگی کامظام ہ کیااور مینی نے مالی سال 2016 کی پہلی سہ ماہی میں بعداز ٹیکس منافع116.73 ملین روپے کے مقابلے بعداز ٹیکس منافع102.06 ملین روپے کمایا کمپنی کے مجموعی مالیاتی نتائج بہتر تھے، بائیوفیول ڈویژن ابھی رفتار پکڑنے کی کوشش کرر ہاہے کیونکہ برآ مد ا گلے ماہ سے شروع کی جائے گی۔ گئے کی کرشنگ زیر جائزہ مدت کے دوران260 فیصد سے زیادہ تک بہتر ہوئی اور چینی کی فروخت کی بہتر قیمت کے ساتھ ، ہمارے شوگر ڈویڑن سے 107.62 ملین رویے آپیشنل منافع حاصل ہوا۔کرشنگ سیزن گزشتہ سیزن کے مقالعے مثبت نوٹ کےساتھ نصف ماہ جلدی شروع کیا گیا تھا تا ہم جلد آغاز ہے ریکوری میں کچھ کی واقع ہونے کا خدشہ ہے جس کا زیادہ پیداوار سے از الممکن ہے۔ گنے کی قصل کے ابتدائی سروے سے ظاہر ہوتا ہے کہ گنے کی پیداوار بہتر رہنے کی تو قع ہے اوراس پیشن گوئی کے ساتھ ہمیں یقین ہے کہ مجموعی طور پر کرشنگ گزشتہ سال کے مقابلے کہیں بہتر ہوگی۔ بین الاقوا می اور مقامی چینی کی بہتر قیمتوں کا مطلب ہے کہ صنعت کا شکاروں کو برونت ادائیگی کرسکتی ہے۔چینی کی قیمتوں میں مسلسل اضافہ کا رجحان ظاہر کرتاہے کہ ہم با قاعدہ طور پر فروخت جاری رکھیں گے اور اس پالیسی سے بہتری آنے اور کیکویڈیٹی مسائل پر قابویا نے اور کا شتکاروں کو ہرونت ادائیگی کو بہتر بنانے کے قابل ہوجائیں گے۔ بائیو فیول کاروبار میں گذشتہ چندسالوں کے دوران ، دنیا بھر میں بائیو فیول کی پریشان کن قیمتوں کی وجہ ہے کمی کار ججان ظاہر ہوا ہے تاہم ، حال ہی میں کچھ بہتری آئی ہے اور ہمیں امید ہے کہ شوگر کاروبار کی طرح بائیو فیول کاروبار بھی رفبّار پکڑنے میں کامیاب ہوجائے گااور بہتر ماحول کی مدد سے ہمٹر یک برواپس آنے کے قابل ہوجا ئیں گے۔

# كاروبارى شعبه جات:

# شوگر دویژن:

ہمارے شوگر ڈویژن نے552,132 میٹرکٹن گنا کرش اور 8.79 فیصد کی اوسط ریکوری پر 46,205 میٹرک ٹن چینی پیدا کی۔ بیچینی کی پیداوار گذشتہ سہ ماہی جب ہم نے9.97 فیصد کی اوسط ریکوری پر152,775 میٹرکٹن گنے سے13.706 میٹرکٹن چینی پیدا کی اس کے مقاللے میں 237 فیصد مجموعی اضافہ تھا۔ ا نظامیہا چھےمعیاری گنے کی خریداری کو ہڑھا کر کرشنگ کے ساتھ ساتھ پیداوار کی اعلی ترین سطح کے حصول کے لئے کوشش کررہی ہے۔

# مائيوفيول *ڈوبرژ*ن:

ہمارے گذشتہ سالا نہ حائزے میں متذکرہ مالی سال 2016 میں شکر گنج یائیو فیول اور متبادل توانا کی پلانٹس کو بند کرنے پر مجبورتھی۔ بائیو فیول بلانٹس نے دوبارہ پیداوار شروع کردی ہے تاہم ابھی بھی رفتار پکڑ رہاہے اور برآ مد چندہ فتوں کے اندراندر شروع کر دی جائے گی اور ہمیں امید ہے کہ لیکویٹریٹی مسائل پر قابویا کر کافی خام مال اکٹھا کرلیا جائے گا۔اس ڈویژن نے گزشتہ سال کی اسی مدت میں 2.05 ملین لیٹر کے مقابلے میں زیر حائزه مدت کے دوران 1.75 ملین لیٹر تیار کیا کیپٹی بائیو فیول کاروبار میں پیداوار کے اہداف کو پورا کر لے گ اور دوبارہ ہائیو فیول مصنوعات کی بہترین برآ مدکنندہ بن جائے گی۔انتظامیہا چھے مثبت اعداد کے لیے مارجن پیدا کرنے کی خاطرمناسب قیمت برمولاسس کے حصول کے لیے محت کررہی ہے۔

# بائيو ماور ڈویژن:

بائیو پاورڈویژن نہیں چلایا گیا تھااور بائیو پاور جزیشن، ہمارے بوائر زمیں بائیوگیس کے استعمال کے برعکس فیسکو سے بائیو یاور کی کم ادئیگی اور باؤ فیول بلانٹس کی بندش کی وجہ سےصفر (1QFY16:صفر) رہی تھی۔اس کاروبار کی سرگرمیوں کودوبارہ شروع کرنے کی بابت بھاری مرمت اور بحالی کے مدنظر کمپنی دستیاب مار جنز کی صورت میں آپریشنز پر برنظر نانی کرے گی۔

# بلدْنگ میٹریلز ڈویژن:

پارٹیک بورڈ کی کم قیمتوں اور سرپلس بگاس کی عدم دستیابی کے پیش نظر بیڈویژن گزشتہ سال بند کر دیا گیا۔ تا ہم، ات قیمتوں میں کچھ بہتری کے پیش نظرا گلے ماہ سے پیداوارشروع ہونے کی تو قع ہے کیونکہا نتظامیہ بلڈنگ میٹریلز کاروبار میں سرپلس بگاس استعال کرنے کی منصوبہ بندی کررہی ہے۔

# ئىكسٹائل ۋويژن:

ہمارے ٹیکٹائل ڈویژن میں یارن کی پیداوار مالی سال 2016 پہلی سہ ماہی میں 0.76 ملین کلوگرام کے مقابلے زیر جائزہ مدت میں 0.92 ملین کلوگرام تک بڑھ گئی ہے۔اگر چہ یارن کی قیمتیں،خام مال کی لاگت کی وجہ سے بڑھنے کی توقع ہے، طویل لوڈ شیڈ نگ اس شعبہ کی پیداوار میں رکاوٹ پڑر ہی ہے۔ تاہم، ہمارے اس کاروبار کی آمد نی میں بقینی حصول کے لئے بہتر مار کیٹنگ اورمینوفیکچرنگ آپریشن کوبجلی کی فراہمی بہتر بنا کر، حالیہ در پیش مسائل سے چھٹکارا ملنے کی تو قع ہے۔

# مستقبل كانقط نظر:

یا کستان کی معیشت ترقی کررہیہے ،گزشتہ آٹھ سالوں میں اپنی سب سے بلندشر ح نمواور افراط زر دہائی کی اپنی کم ترین سطح تک گر گیا ہے اور مدف ہے کم رہنے کی تو قع ہے ۔قومی معیشت تیزی سے بڑھنے کی امید ہے اور اس ونت قومیا کیوئی مارکیٹ 48,000 پوئٹنٹس مارک سے تجاوز کر کے بھارت اور چین جیسے علا قائی دیوز سے بہتر

کارکردگی کامظاہرہ کیا ہےاور دنیا بھرمیں یانچویں نمبر پررہی ہے۔ بیاضا فیہ بنیادی طور پر دونوں قومی اورصوبائی سطحوں برحکومت کی طرف سے چین یا کتان اقتصادی راہداری (CPEC) کے ساتھ ساتھ مثبت یالیسیوں کے ذریعے کارفر ماہے۔CPEC تحت منصوبوں سےصنعت میں ترقی اور ہروس سیکٹر میں اضافہ سے ملک میں کافی حدتک بجلی کی پیداوار میں اضافہ کی تو قع ہے۔

متذكره بالابيةتمام عوامل بھى كمپنى برمثبت اثرانداز ہونگے اورا تظاميةتمام شعبوں خاص طورير جہاں مارجن دستیاب ہیں وہاں بہتر نتائج حاصل کرنے کی پوری کوشش کرے گی۔انتظامیہا پنے بائیو فیول کاروباراوررواں شوگر سیزن برخصوصی غور کےساتھ مالی سال2017 کے آئندہ نومہینوں میں شوگراور بائیو فیول کاروباروں میں نمایاں بہتری کے لئے پُر اعتاد ہے۔ ڈسٹلری کامستقبل کا نقطہ *ونظر*ا چھے معیاری مولاسس کی دستیابی برانحصار کرتاہے اور انتظامیہا چھے مثبت اعداد کے لئے کافی مارجن پیدا کرنے کے لئے مناسب قیت پر اپنے مولاسس بول،مولاسس کی وافرمقدار میں اضافہ کرنے کے لئے محنت کررہی ہے۔ مائیو فیول آپریشنز دوبارہ شروع کرنے کے بعد،CO2 آپریشنز بھی اگلے ماہ کے آخر میں شروع ہونے کی تو قع ہے۔

کیاس کی قیمتوں میں غیرمعمولی اضافہ اور ملک میں کیاس کی پیداوار میں کمی کی وجہ سے ٹیکسٹائل ڈویژن دباؤ کے تحت رہنے کی تو قع ہے۔اگر چہ یارن کی قیمتیں ،خام مال کی لاگت، وایڈ اسے بجلی کی غیرمسلسل فراہمی کی وجہ سے پیداواری نقصان بڑھنے کی تو قع ہے،طویل لوڈ شیڑنگ اس شعبہ کی پیداوار میں رکاوٹ ڈال رہی ہے۔ تاہم، ہمارےاس کاروبار کی آمدنی میں یقینی حصول کے لئے بہتر مار کیٹنگ اورمینوفیکچرنگ آپریشن کو بجلی کی فراہمی بہتر بنا کر،حالیہ در پیش مسائل سے چھٹکارا ملنے کی تو قع ہے۔

جیسا کہ ہماری گذشتہ سالا نہ رپورٹ میں وضاحت کی گئی ہے کہ پنی 2009 سے ایک سخت کیکویڈیٹی یوزیشن میں رہی ہے۔زیر جائزہ مدت کے دوران ممینی نے مالی سال 2017 میں اپنے آپریشن کی فنانسنگ کے لئے ور کنگ ٹیپٹل لائنوں کی خاطراینے قرض دہندہ سے دوبارہ درخواست کی ہے۔ کمپنی کے قرض دہندہ کےساتھ بات چیت جس کی منسلکہ غیر آ ڈٹ شدہ مالی معلومات کے نوٹ 1.2 میں وضاحت کی گئی کو کامیا بی ہے حتمی شکل دی جارہی ہے۔ کمپنی کویقین ہے کہ گوئنگ کنسرن کو جاری رکھنے میں اسے اپنی صلاحیت پر کوئی شکوک وشبہات نہیں ہیں جسیا کہاس نے شوگر کے کاروبار کی بحالی میں ثابت کیااورمستقبل کے لئے آپریشن حاری رکھنے کی مد میں کافی آپریٹینگ صلاحیتیں رکھتی ہے۔انتظامیہ کی طرف سے اُٹھائے گئے اقدامات اور آئندہ کی منصوبہ بندی منجمدعبوری مالی معلومات کے نوٹ2. 1 میں وضاحت کی گئی ہے۔

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